

THE PARKS AT WALTER REED
CERTIFIED BUSINESS ENTERPRISE and FIRST SOURCE PROGRESS UPDATE
Q1 2018

I. THE PARKS AT WALTER REED CBE AND FIRST SOURCE REQUIREMENTS

A **Certified Business Enterprise (CBE)** is a business that is headquartered in the District of Columbia and has been certified by the Department of Small and Local Business Development (DSLBD). Businesses with CBE certification receive preferred procurement and contracting opportunities on DC sponsored projects.

The Parks at Walter Reed is required to have **35% CBE contracting on all onsite construction projects.**

The **Department of Employment Services (DOES) First Source Program** has been in effect since 1984 to ensure that projects developed with District of Columbia funds, or with other funds which the District administers, give priority to District residents. The First Source law requires all beneficiaries of contractual agreements meeting the established threshold, to enter into a First Source Agreement.

The Parks at Walter Reed is required to have at least **51% of new hires be District of Columbia residents.**

****Please note this report covers projects that fall under The Parks at Walter Reed Master Development Team of Hines-Urban Atlantic-Triden only.** It does not include other areas of the former Walter Reed Army Medical Center controlled by Children’s National Medical Center or Department of State, or projects developed by the “Notice of Interest” nonprofit users DCI/LAMB, HELP USA, SOME and Howard.

II. Q1 2018 SUMMARY STATS

- ✓ **75% CBE Contracting Achieved** – Master Development infrastructure construction completed to date
- ✓ **11 Construction CBE’s Contracted** – Master Development infrastructure construction to date
- ✓ **17 “Soft Cost” CBE’s Contracted** – Master Development soft cost contracting to date
- ✓ **100% First Source Compliance – 54% of new hires DC residents** – Master Development infrastructure construction to date

III. CERTIFIED BUSINESS ENTERPRISE (CBE) CONTRACTING

This report tracks CBE contracting for Master (“Horizontal”/”Infrastructure”) and Component (“Vertical”) Development projects in which members of the Hines-Urban Atlantic-Triden Master Development group are involved. CBE contracting is reported quarterly to DSBLD.

A. Master Development CBE Contracting through Q1 2018

CONSTRUCTION CONTRACTING DATA – PROJECT TO DATE

Project	Prime Contractor	CBE Subcontractors	Year Completed	CBE Contracting	
				Final CBE Anticipated	CBE Contracted to Date
Projects Underway		Contracted to Date	Anticipated Completion		
H3 - Bldg 2 (Hospital) Abatement & Demo	NorthStar	American Contracting Corp. Dixon's Pest Control* F&L Construction Gotta Go Now Rath Enterprises Smith & Sons LL Strittmatter Metro	2018	35%	16%
H4 - Electric Feeder Ductbank Relocation	Anchor (CBE)	NA (Prime is CBE)	2018	100%	100%
		Total Underway		36%	16%
Completed Projects			Completed	Final CBE Contracting	
H1 - Mothballing of Historic Buildings	Whiting Turner	Eagle Construction* Magnolia	2017	40%	
H2 - Main Drive Water Line	Connally (CBE)	NA (Prime is CBE)	2017	100%	
		Total Completed		75%	
Construction Dollars Spent**		Total Spent to Date		Amount Spent with CBE's	%
		\$ 7,500,000		\$ 2,400,000	32%
<i>*Denotes Ward 4 CBE</i>					
<i>**Construction Dollars Spent will meet or exceed the 35% requirement once "Projects Underway" are fully contracted and complete.</i>					

ADDITIONAL SOFT COST CBE SPENDING TO DATE

- \$2.7 Million

CBE SOFT COST VENDORS TO DATE

CBE	Type of Business
AMT, LLC	Engineering
BlueBoy Blueprinting	Reproduction
Bowman Consulting Group	Engineering
Delucchi Plus	Marketing & Branding
ECS Capitol Services	Engineering
EHT Traceries	Historic Preservation
Gelberg Signs	Signage
GeoCapitol Engineering	Engineering
Gorove/Slade	Engineering
Graves, Horton, Askew & Johns	Legal
Great American Corp TBA Dutchmill	Catering
MCN Build, Inc.	Equipment Purchase
Oehme van Sweden & Associates	Landscape Architecture
Olender Reporting	Transcribing
Pantera Management	Compliance
SK&A	Engineering
Torti Gallas Urban	Planning & Architecture

TOTAL MASTER DEVELOPER CBE SPENDING TO DATE

- \$5.1 Million of \$25.7 Million total 10-year build out requirement for Master Development construction and soft costs per Master Development CBE Agreement with DSLBD.

B. Vertical Development CBE Contracting through Q1 2018

No Vertical Development construction has commenced as of the date of this report

IV. FIRST SOURCE HIRING

This report tracks First Source hiring for Master and Component Development projects in which members of the Hines-Urban Atlantic-Triden Master Development group are involved. First Source Hiring is reported monthly to DOES.

Construction Contractor Hiring Data – Project to Date

Project Component	Prime Contractor	Project Start Date	Project End Date	NEW HIRES: Cumulative Hires to Date	NEW HIRES: Cumulative DC Hires to Date	NEW HIRES: Cumulative Ward 4 Hires to Date
HORIZONTAL DEVELOPMENT						
1. Mothballing - H1	Whiting Turner	Dec-16	Jul-17	0	0	0
2. Main Drive Water Line - H2	Connally	Jun-17	Jan-18	7	4	1
3. Bldg 2 Demolition - H3	NorthStar	Jul-17	Feb-19	28	15	1
4. PEPCO Ductbank Relocation - H4	Anchor	Dec-17	Jan-18	0	0	0
Horizontal Development Subtotal				35	19	2
					54%	11%

V. UPCOMING OPPORTUNITIES

Please check The Parks website on a regular basis for Contracting & Hiring outreach opportunities: www.TheParksDC.com

Additionally, please ensure that your company is registered with DSLBD to ensure that you receive notices distributed to the CBE community.